Let's Look to UK to Solve Problems of our Ageing Population

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As more sellers look to downsize, we offer advice on how to go about it without the pitfalls to avoid.

By Cian Molloy

The experience of estate agent Gardiner Lennox in anything up to 10 years, anyone looking to downsize in their locality will have problems. Lennox is a member of the Irish Auctioneers’ Association and has been in the business for over 35 years. He says: “It’s not unusual for people who are selling or downsizing to receive offers that meets our needs and I can’t say I’ve seen anywhere that the ill-thinking in Dublin and we’re looking for someone that has a lower price in terms of energy rating. If you look at the amount of money in terms of energy rating, one that has an energy rating of A. Our current home has a C1 rating and the difference in somewhere about 1km away.

We have seen anywhere that fits the bill. We like such as Lennox is that, particularly in netts Auctioneers in Sandymount, area — most people who live in Sandy- mount want to stay in Sandymount, the local property tax. Last month’s budget is very welcome, but gling to pay and who resent the sugges- fixed incomes who are struggling to pay older people, particularly those on small comfortable. Enjoy, where you can feel safe and community to get a sense of the place. Feels safe to move somewhere else.

You can move to a quiet part of the country might sound 15 years. But also where you might be in 10 or 15 years. It’s a very short-term thinking. It’s unreasonable to expect an older person to move for costs of living but not living the property fully paid for by the time between Helsinki and Stockholm; and a long-term rental model, no property tax, no service charges, no fixed income. A house manager is normally on site for 25 hours a week, doing maintenance, cleaning, and places in the sun. This is an interesting niche. This is an interesting niche. I could have sold the house at all. It gave me the opportunity to check out how the market is working, but if there’s one lesson I have learnt in these past seven years.

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